

CASE STUDY

DUE DILIGENCE | MINE ACQUISITION

International Mining Client

Objective

Xenco led a global search and evaluation of Copper and Copper-Gold mines as a key component of a client's international investment strategy. The goal was to identify a mature asset with strong operational potential including where performance challenges were being experienced. Our objective was to provide a comprehensive assessment of risks, opportunities, and the mine's capacity to generate sustained positive cash flow.

The Challenges

Identifying the right mining asset came with several complex challenges. To make a sound investment, the client needed to navigate technical, operational, and strategic hurdles, ensuring that any acquisition aligned with their financial goals and long-term viability. The key challenges included:

- Ensuring the mine had the right geology, infrastructure, and production potential.
- Identifying an asset that fit with the client's expertise and financial goals within a complex and competitive commodity market.
- Assessing the capital, skills, and execution strategy required to maximise an asset's value.
- Evaluating regulatory, geopolitical, and operational risks associated with each potential acquisition.

AT A GLANCE

Challenges

- Ensuring economic viability of several mines
- Ensuring alignment with client's goals in complex commodity market
- Assess operational feasibility of each prospective mine
- Evaluate regulatory, geopolitical, and operational risks

Benefits

- Identified an asset with strong cash flow potential
- Ruled out three mines, mitigating the risk of a poor investment
- Clear investment roadmap provided for ongoing success
- High-value investment decision supported by our expert team

Xenco is a multi-disciplined, specialist service group that delivers executive and operational level support to businesses seeking significant improvements in productivity, efficiencies and company profitability.

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Our Approach

To identify and validate the best investment opportunity, we deployed a comprehensive multi-disciplinary approach to ensure the best outcomes for the client:



Global Asset Search & Evaluation

Our technical teams conducted an in-depth global search, analysing operational copper and gold mines across multiple regions. We routinely work in South America, Africa and Australia.



Bespoke Asset Assessment

We conducted detailed technical and financial due diligence, ensuring each mine was assessed against: Geology, mine plans, metallurgy, infrastructure, and production capacity and potential.



Strategic & Commercial Valuation

We leveraged our commercial and strategy expertise to determine asset value and bid strategy. We also ensured the acquisition aligned with the client's financial and operational capabilities.



Rapid Insights for Time-bound Decisions

We provided clear, data-driven insights to inform fast and effective decision-making.



Project Management Office (PMO) Support

Our decision-making support and PMO facilitation allowed the client to co-ordinate internal and external resources to act decisively while mitigating risks.

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Our Result

Through technical expertise, commercial acumen, and a direct and honest evaluation of each opportunity, Xenco enabled the client to make a well-informed, high-value investment decision, minimising risk while maximising future profitability.

- Identified an **optimal asset** - a Copper-Gold mine with strong cash flow potential and operational feasibility, aligning with the client's long-term investment strategy.
- Assessed and **ruled out three unsuitable mines** due to misalignment with strategic goals.
- Client **successfully acquired** the recommended asset.
- Our team of experts guided a high-value investment decision making process by combining technical insight and commercial strategy.
- We delivered a clear investment roadmap outlining risks, opportunities, and returns.

By ensuring a rigorous evaluation process, Xenco provided the client with the confidence and clarity to move forward with an asset that supports both immediate returns and long-term profitability.



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